UCONN
UNIVERSITY OF CONNECTICUT

To: Campus Community

From: William Wendt, Director – Logistics Administration

        Matt Larson, Director – Procurement Services

Date: July 27, 2015

Re: Managed Print Services Program Update

The Managed Print Service program [UPRINT] has been designed to address document production needs at the University with the goal of reducing the total cost, improving output efficiencies and productivity while furthering the University's sustainability initiatives. In support of this effort, the Design and Document Production Center [DPC], in partnership with Connecticut Business Systems [CBS], is pleased to provide the following updates regarding the success of UPrint to date.

Phase I of the program is currently underway. The primary focus has been on areas reporting into the EVPACFO. Many academic units and student supported areas have already embraced the program as well. We are pleased to share that in addition to the 193 devices placed at UCH, 110 devices have been placed at the Storrs and Regional Campuses with many more deliveries currently scheduled.

For those not familiar with this program, UPRINT provides many benefits including the following:
- Vendor placed equipment eliminates and/or minimizes upfront capital investment and provides easier management of your maintenance and supply needs through on-line tracking available via the network;
- Supports the University's green initiatives through the reduction in paper consumption via standardized duplexing and reduced energy consumption requirements;
- Dedicated on-site account and technical support to provide more immediate service for your needs; and
- Under the UPRINT program there is no minimum lease term required, unlike previous and current State contracts.

Depending on your specific business needs, CBS will assess your department, customize your savings options and help achieve savings in several ways. The following are examples of recent successes:
- Like-for-like placements: Student Financial Services took advantage of this program and with the replacement of three devices [3 B/W for 2 B/W and 1 color device] and has identified potential annual savings of approximately 41%.
- Printer maintenance program: The Center for Academic Programs has placed 17 of their desktop printers on the MPS maintenance program [which includes all maintenance, repairs and toner replacement]. This resulted in a projected annual savings of 56% in overall annual costs for printer related maintenance and supplies.

- <u>Right-sized environments</u>: Procurement Services is currently in the process of migrating towards a fully optimized [right-sized] environment. The number of printers throughout the department will be reduced and all print volume will be directed towards new networked multi-function devices. In eliminating the expense associated with maintenance and supplies of the various printers, it is anticipated that Procurement Services could save a minimum of 25% of the annual print costs by moving to this model.

If you have a lease ending soon and would like to schedule an assessment to discuss how this program can benefit you, please contact Lori Nye, MPS Program Manager, at lori.nye@uconn.edu. Also be sure to check out program offerings and additional success stories at http://uprint.uconn.edu.